



**Burnham Insulation**

# BUSINESS SNAPSHOT

BIS, a green corporation, distributes building products/insulation materials, which increase energy efficiency. We primarily serve the energy industry, supplying insulation materials for Oil and Gas Refineries, LNG facilities, Pharmaceutical, Petrochemical and Power Generation plants.

## Building Products Distribution

Burnham works with suppliers, forwarders, customs brokers and customers to transport insulation materials from around the globe to any job site.

BIS exercises its experience in the following to ensure a smooth international transaction:

- Letters of Credit
- ECCN/HS Codes
- Export Documentation
- Insurances
- Domestic & International Freight Services
- Customs Assistance
- Banking & Wire Transfers



Products  
and  
Services

- **Calcium Silicate, Cellular Foamglas™, Fiberglass, Mineral Wool and Perlite Insulation Materials**
- **Metal Jacketing/Lagging Systems**
- **Fire Protection Systems**
- **Adhesives, Mastics, Coatings, Sealants and Tapes**
- **Custom Fabrication Capabilities**

- Exports have represented up to 50% of Annual Sales
- Previously exported to: Canada, Mexico, Costa Rica, Trinidad, Bahrain, Iraq, Afghanistan, Qatar, Kuwait, Iceland, Germany and Peru
- Export strategy focused on establishing business relationships with EPC's, distributors, and contractors in the energy industry.
- Our most globally competitive products are Metals, Calcium-Silicate and Cellular Foamglas™ Insulation.

**Burnham Insulation Sales**  
3229 Babcock Blv.d  
Pittsburgh, PA 15237  
USA

**Phone: 412-348-0356**

**Fax: 412-366-0154**

**E-mail:**

**autumn@burnhamins.com**